



WHERE IT MATTERS

Kalpak Solutions is a total **IT** service provider with services offering in the areas of web application development, mobile application development, SEO, server hosting and security solutions.

We have a core team that includes software engineers, Hosting support experts, programmers, domain experts, testers and project managers.



Kalpak Solutions

We Develop Web Presence



QMS ISO Certified.

















































India

Some of our Esteemed Clients

Worldwide

















Project Management Software

- Project Cost Calculator
- Products & Man Power Costing
- Quotation
- Project Planning
- Resource Allocation
- Employee Performance Tracking
- Time Sheet Management
- Document Sharing and Management
- Invoices Tracking
- Payments Receivable
- Email Reminders Prior To Due Date
- Weekly Off, Holidays Management
- Graphical Representation
- 30+ Data Reports
- Colour Theme Selection Options



Our Services



Enterprise Resource Planning

- Enquiry Management
- Quotation, Sales Order
- Purchase Requisition (PR)
- Purchase Order To Supplier (PO)
- Material Inspection & GRN
- Warehouse Management
- Bill Of Material (BOM)
- Production Planning
- Material Scrap Management
- Supply Chain Management
- Inspection
- Inventory
- Expenses Management
- Daily Production –
Conversion of raw material to finished products
- Tracking of Material at Vendor
(for painting, other processes etc.)
- Finance – Dispatch & Invoice, Passbook Entries,
Ledger Account, Balance Sheet

Inventory Management

- Sales Order Entry
- Purchase Requisition (PR)
- Purchase Order To Supplier (PO)
- GRN
- Bill Of Material (BOM)
- Daily Production –
- Conversion of Raw Material to Finished Products
- Dispatch & Invoice
- Material Movement Tracking - Tracking Of Material at Vendor (for painting, other processes etc.)
- Calculation of Inventory - Op. Balance + purchases +/- material conversion (production) +/- material sent and received from vendor (for processing) - sale - scrap
- Data Reports



Our Services

Marketing



Demand Generation



Nurturing



Sales



CRM

Enquiry Management

- New/Existing client Management
- Track Enquiries
- Track Response to call/email, MOM, Quotation and negotiations, Reason for non conversion, Ticket/Issue management
- Track Sales Team Performance
- Generate Quotations
- Reminder Emails Prior To Due Date
- Send Emails to Customers
- Data Reports

Website Designing & Development

- Fully Dynamic & Mobile Compatible
- E-commerce Websites
- Content Management System – update contents, images on your own
- Banner and Icons Designing
- Website Content Writing
- Domain, Hosting & Email ids



Digital Marketing

- Search Engine Optimization – Your website on 1st Page on Google Search
- Social Media – Social Media posts and marketing for FB, LinkedIn, Twitter etc.

Our Services

Customized Software Development

- Customized / Tailor Made Software Development
- Business analysis and writing requirement specifications
- Understand need for the software, objectives, software requirement specifications by involving our domain knowledge experts
- Customized Mobile Applications using React Native for Android & iPhone



Cyber Security Services

- Network / IT Infrastructure Vulnerability Assessment & Penetration Testing
- Website / Web Application / Web Portal Vulnerability Assessment & Penetration Testing
- Information Security Audit
- IT-GC Audit
- Cyber Security Implementation & Consultation
- Cyber Awareness Training



Awards & Achievements

- HNIMR Industrial Award 2019.
- TechnologyWidgets - "Top 10 Most Promising E-Commerce Solution Providers in 2019"
- Asia Pacific Achievers Award
- TechnologyWidgets - Top 20 Rising Players in CRM 2018"
- CIOReview - 20 Most Promising ERP Solution Providers for 2017
- APAC CIO outlook (USA) - Kalpak Solutions got shortlisted to be honored as "Top 25 Project Management Solutions Providers"
- International Glory of India award
- Selected amongst 20 most valuable web based enterprise solutions provider by "Insight Success" Global Achievers Award
- Sardar Vallabhbhai Patel Award
- Indian Industrial Excellence Award 2014 (Nomination)



QMS ISO Certified.

Management

Sandeep Gohad (Founder)

Sandeep is the founder of Kalpak Solutions. He has more than 14 years of experience in the field of Information Technology (IT). He is the author of several articles on software engineering, programming languages and Chess. He has a Master's degree in Computer Management from "Indian Institute of Cost and Management Studies and Research". Before founding Kalpak Solutions, Sandeep was in USA working as a software consultant. Sandeep is an international Chess Player and has represented India for the World Universities Chess Championships held at Kuala Lumpur, Malaysia.

- Working with SP Jain School Of Global Management as external evaluator
- Visiting faculty at MIT School Of Business (ERP)
- Member of "Syllabus Committee" for professional courses conducted by MKSSS
- He was invited for RUPY (Ruby and Python) international conference (Poland)

Mandar Vaze (Project Manager)

Mandar has Engineering Degree in Computer Science from Pune University and has completed 35PDU required for PMP Certification, he is also Certified Internal Auditor, ISO 9001:2000.

He has been in IT industry for 17 year and has extensive experience in multiple domains.

- Fifteen years of Product Development Experience in various roles
- Strong Technical Background of Unix/Linux, Network Programming, C/C++
- Vast experience in Distributed and Cross platform Systems
- Excellent People Management and Project Management skills
- Domain knowledge: Storage, Call Center Application, Enterprise Telephony



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